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# Commercial and Industrial Retrofit Incentives



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December, 2023

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# PSE's - Custom capital retrofit grants

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This program covers up to 70% of installed costs for non-lighting custom measures that are considered cost effective and can be quantified. It includes any motor or fan improvements

- For Commercial, Industrial, and Small Business customers
- Incentives up to **\$0.45 per kilowatt-hour (kWh)** and/or **\$8.00 per therm** of verified annual energy savings (up to 70% of cost)
- . For example:
  - Space heat or process load boiler upgrades
  - Variable frequency drives (VFDs) on fans or pumps
  - Energy recovery
  - Air compressor/dryer/receiver upgrades
  - Data center cooling, refrigeration, chillers

## Did you know?

PSE will provide an incentive for ANY measure that is considered cost-effective. If you think it saves energy, ask us!

[www.pse.com/en/business-incentives/commercial-retrofit-grants/custom-grants](http://www.pse.com/en/business-incentives/commercial-retrofit-grants/custom-grants)

# General Custom Retrofit Process

- Application (off website)
- Pre-installation site visit, (pics may suffice)
- PSE Evaluation of measure
- QC review / incentive creation
- **Measure installation**
- Post-installation site visit
- Measure cost / savings true-up
- Payment QC / incentive payment



**PSE PUGET SOUND ENERGY**  
ENERGY-EFFICIENT CUSTOM GRANT APPLICATION

I. PSE CUSTOMER INFORMATION				
PROJECT TYPE <input type="checkbox"/> RETROFIT / REMODEL <input type="checkbox"/> NEW CONSTRUCTION		PSE STATEMENT ACCOUNT NUMBER Example: 200-009-999-999		
BUSINESS NAME				
PROJECT STREET ADDRESS		CITY	ZIP	
PRIMARY CONTACT PERSON		EMAIL	PHONE	
GRANT PAYEE <input type="checkbox"/> CUSTOMER <input type="checkbox"/> CONTRACTOR <input type="checkbox"/> OTHER:				
GRANT PAYMENT MAILING ADDRESS (if different from above)		CITY	STATE	ZIP
AUTHORIZATION TO RELEASE ENERGY USE AND BILLING INFORMATION: <input type="checkbox"/> APPROVED <input type="checkbox"/> DENIED I approve of the release of utility information related to my energy use and/or billing history for the meters associated with above Statement Account Number to the Application Preparer for purposes related to this project. (For multiple Statement Accounts, please attach a list to this page).				
PSE CUSTOMER SIGNATURE		TITLE	DATE	
II. PROJECT INFORMATION – (Complete as much as possible)				
PROJECT NAME		ESTIMATED START DATE	ESTIMATED COST	
PROJECT DESCRIPTION **				
FACILITY OR AFFECTED AREA (±f)	BUILDING TYPE	ESTIMATED ENERGY SAVINGS	kWh/YR	Therms/YR
OWNER / DEVELOPER NAME	EMAIL	PHONE		
ARCHITECT CONTACT NAME	EMAIL	PHONE		
MECHANICAL CONTACT NAME	EMAIL	PHONE		
ELECTRICAL / LIGHTING CONTACT NAME	EMAIL	PHONE		
III. APPLICATION PREPARER – (If not completed by customer)				
APPLICATION SUBMITTED BY (Firm Name)				
CONTACT PERSON		EMAIL	PHONE	

NOTE: \*\*Attach project details, equipment specifications, calculations and/or simulations based on standard engineering practices used to estimate energy savings, demand savings and cost estimates.

Please email [grantapplications@pse.com](mailto:grantapplications@pse.com) with completed form.

# Custom Retrofit Tips and Tricks

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- Contact us early in the process!
- Get pre-approved by PSE prior to the installation of any custom upgrade. (Send savings calculations to speed things up).
  - There aren't guarantees if after the fact, but we will try
- Take pictures of old equipment, name plates, efficiency levels
- Send us the spec sheet and bid for the improved version or 2 levels of higher efficiency and we can assess both for incentive levels
- Take pictures of final install with name plates and efficiency levels
- Customers can sign over incentives to the contractor to lower your bid and their costs

Questions?

Holly Lloyd | Contractor Account Executive

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# PSE Advanced Rooftop Controls (ARC) Incentives

## ARC-FULL

Cooling capacity  
5 tons to <10 tons

\$1,500 per unit

10 tons to 20 tons

\$2,500 per unit

>20 tons

\$4,500 per unit

## ARC-LITE

Cooling capacity  
5 tons to <10 tons

\$800 per unit

10 tons to 20 tons

\$1,000 per unit

>20 tons

\$2,000 per unit

## ARC-SINGLE PHASE

Cooling capacity  
<5 tons

\$500 per unit

## ARC-FULL:

- A VFD and controller for variable speed fan operation, or a multispeed motor and controller for multispeed fan operation
- A controller with digital, integrated economizer controls, and
- Demand Control Ventilation based on CO2 sensor readings.

## ARC-LITE:

- A VFD and controller for variable speed fan operation, or a multispeed motor and controller for multispeed fan operation

## ARC-SINGLE PHASE:

- An ECM motor or VFD and controller for variable speed fan operation.

- UP TO 100% OF THE TOTAL COST



<https://www.pse.com/en/business-incentives/hvac-incentive-and-rebate-programs/advanced-rooftop-controls>

# Follow Up

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